# SUSTAINABLE GROWTH THROUGH THE WORLD'S LEADING BRANDS

### Investment Strategy

The Brand Capital Fund (BCF) invests in high-quality global companies with strong, enduring brand capital and sustainable success in compounding shareholder wealth through most market regimes. Our strategy aims to maximise total return in the long term with substantially lower drawdowns than developed global equity markets. We create and manage a long-only portfolio using an approach that is fundamental yet systematic.

Our investment process incorporates systematic capture and transformation of fundamental company and sector data to maximise the global opportunity set for investing in Quality. We then employ a guantitative, multi-factor process to construct and manage a risk-minimised portfolio to deliver more stable returns.

The Fund aims to avoid controversial investments by applying Responsible Investment criteria. We employ the company exclusions list as published by the Norwegian Government Pension Fund – the leading, €1.3trn sovereign wealth fund, and signatory of the United Nations Principles for Responsible Investing (UN-PRI).

### Net Returns

| Returns %                   | Fund           | Index |
|-----------------------------|----------------|-------|
| 1 Month                     | -1.1           | 2.5   |
| Year to Date                | 4.8            | 8.6   |
| Last 12 Months              | 1.1            | 2.6   |
| Annualised <sup>1,2,3</sup> |                |       |
| Since Fund Launch           | <b>()</b> 10.4 | 10.1  |
| Since Live Strategy         | <b>9</b> .3    | 8.7   |
| Since Start BC Universe     | <b>\$</b> 11.4 | 8.2   |

### Annualised Risk & Return Stats

| Last 36 Months Rolling <sup>1,2</sup> | Fund | Index |
|---------------------------------------|------|-------|
| Return %                              | 9.5  | 12.5  |
| Risk (Standard Deviation) %           | 13.2 | 14.8  |
| Down-Capture Ratio <sup>4</sup> %     | 83.5 | N/A   |
| Sharpe Ratio <sup>5</sup>             | 0.5  | 0.9   |

### **Period Performance**

| Brand Capital • Live | Returns % <sup>1,2</sup> |
|----------------------|--------------------------|
| 2022                 | -8.6                     |
| 2021                 | 30.0                     |
| 2020                 | 0.1                      |
| 2019                 | 26.7                     |
| 2018                 | 0.4                      |
| 2017                 | 13.0                     |
| 2016                 | 14.1                     |

### **Top-5 Monthly Performers**

| Company        | Returns % |
|----------------|-----------|
| Adobe Inc      | 14.6      |
| Eli Lilly & Co | 12.6      |
| Microsoft Corp | 10.9      |
| VMware Inc     | 10.8      |
| Henkel AG & Co | 5.4       |

### Cumulative Performance - Net Returns (EUR) (December 2003 - May 2023)

Composite Total Return %<sup>3,2,1</sup> | Live since Nov 2015 & Net of Fees



### Sources: Bloomberg

BrandCapital MSCI World Net TR EUR

Fund F-Class net performance since BrandCapitalFund launch on 26.03.2018 vs MSCI World Net Total Return Index (EUR)

Live strategy net performance since Separately Managed Accounts start on 31.12015 vs Benchmark Simulated strategy gross performance since Brandirectory® launch on 31.12.2003 until Live strategy start on 30.11.2015, vs Benchmark Compared to Index drawdowns (at 100%)

Compared to Index ara
Based on EURIBOR 1M

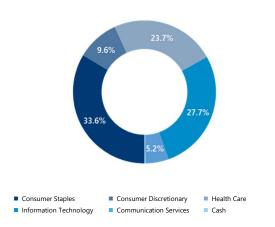
### Portfolio Fundamentals

|                             | Fund  | Index |
|-----------------------------|-------|-------|
| Price/Earnings <sup>6</sup> | 17.0  | 17.1  |
| Price/Book <sup>6</sup>     | 4.2   | 2.7   |
| ROE %                       | 16.7  | 14.0  |
| Dividend Yield %            | 2.3   | 2.1   |
| Debt/Equity %               | 113.2 | 133.8 |
| Number of Holdings          | 30    | 1,506 |

### **Top-5 Holdings**

| Company             | %   |
|---------------------|-----|
| VMware Inc          | 5.7 |
| Microsoft Corp      | 5.4 |
| IBM Corp            | 5.3 |
| Electronic Arts Inc | 5.2 |
| SAP SE              | 5.1 |

## Sector Exposure



# 70.5%

Europe North America

**Geographic Distribution** 

# Fund Facts

| Minimum Investment  | I-Class € 100,000<br>F-Class € 1,000,000 |
|---------------------|--|
| Management Fee      | I-Class 0.75%<br>F-Class 0.60%           |
| Liquidity           | Monthly                                  |
| Base Currency       | EUR                                      |
| Currency Hedging    | Not applicable                           |
| Investment Style    | Long-only equity                         |
| Regional Exposure   | Developed global                         |
| Investment Approach | Systematic fundamental                   |

| ISIN               | I-Class NL0013217771<br>F-Class NL0012797005 |
|--------------------|--|
| Bloomberg          | FIGI BBG00PT7GST7<br>Ticker BRANDCA:NA       |
| Fund Structure     | FGR, Dutch fund for joint account            |
| Custody Bank       | CACEIS Bank SA, Netherlands Branch           |
| Fund Administrator | Commenda International BV                    |
| Investment Manager | JEB Capital BV                               |
| Adviser to Manager | NGEN Capital Ltd                             |
| Location           | The Netherlands                              |
|                    |  |

### Sources: Bloomberg

Notes: 6. Forward 12-Month estimate

### Important information

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